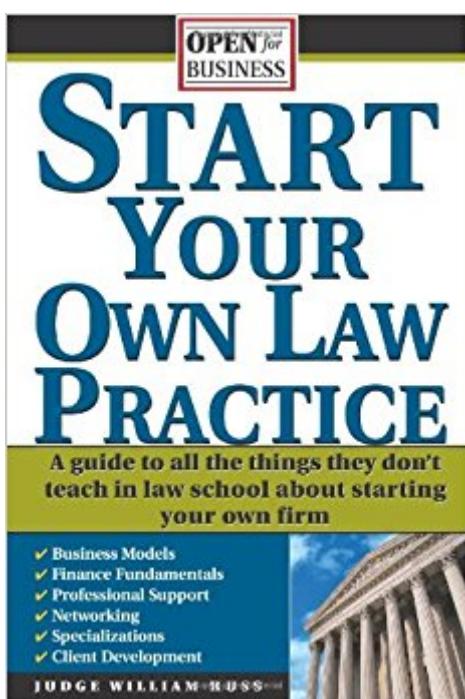


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# Start Your Own Law Practice: A Guide To All The Things They Don't Teach In Law School About Starting Your Own Firm (Open For Business)



## **Synopsis**

After years of school and maybe even after some years of practice, you are ready to be the boss. You want to hang out your shingle and open an office of your own. But running a profitable business takes more than just being a great attorney. Start Your Own Law Practice provides you with the knowledge to be both a great lawyer and successful business owner. Whether you are looking to open a sole practitioner's office or wanting to go into partnership with other colleagues, picking the right location, hiring the right support staff and taking care of all the finances are not easy tasks. With help from Start Your Own Law Practice, you can be sure you are making the best decisions for success. Don't let a wrong choice slow down your progress. Find advice on: Creating a Business Plan Managing the Office Raising Capital Billing and Fees Marketing Your Firm Building a Client Base Preventing Malpractice Suits Keeping an Eye on the Goal With checklists, sample letters and law office forms, Start Your Own Law Practice teaches you all the things they didn't in law school and gives you the confidence to go out and do it on your own.

## **Book Information**

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## **Customer Reviews**

This is well done and well organized. It's an inexpensive choice for a student or recent law school grad thinking of starting a practice. The technical information is out-of-date, but there are plenty of other sources of free information about software and on-line marketing. The writing style is stuffy but not unreadable by any means. If you can't afford the books by Carolyn Elefant (my first choice) or

Jay Foonberg, start with this one and supplement it with online info.

I didn't find this book very helpful. I am a law student with substantial law office experience. I was looking for something more specific. This was very basic. For instance, what kind of furniture you need in a law office lobby. Not real helpful.

Excellent quality book and fast delivery. Just a little wear and tear. Very good condition product. That's exactly what I need. Practical and helpful advices/guide. It's really useful for any lawyers who want to set up their own businesses.

This book is both insightful and practical. In reading it, I found that the author anticipated all of my questions and answered them. It gives the attorney a number of options and scenarios which will help you to make a choice which is best for you.

The advice in here does not help you start a law practice. The advice comes from a judge, not an attorney, and includes gems of wisdom like: "you need a business checking account" and "get some office furniture". You will be left wondering how to pay for the office furniture since you will learn nothing about how to make profits in your practice.

This book is very very basic with common sense ideas on how to start a practice. Not much real help.

An excellent book. Very comprehensive information on how to start your own law practice. Highly detailed and informative. 5 stars

Nuts and bolts stuff that a person needs to get started, and keep organized.

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